

Frost & Sullivan Recognizes ShotSpotter, Inc. for its Innovative Gunshot Location System that Enhances Public Safety

Palo Alto, Calif. — January 14, 2008 — In recognition of its efforts in addressing violent crime, *Frost & Sullivan* presents ShotSpotter, Inc. with the 2007 North America Product Innovation Award.

The Award highlights ShotSpotter for the development of its innovative Gunshot Location System (GLS). The technology uses acoustic triangulation to locate gunshots and notifies dispatchers and patrol officers within seconds of a gun being fired by displaying both the closest street address and a GIS map with a highly visible mark of where the incident occurred. The system includes a patented spatial filtering technique that constantly adapts itself to provide the best possible performance in every environment.

"Irresponsible firearm use is an increasing problem worldwide and ShotSpotter has been very successful at developing a proprietary technology that detects and locates gunshots in urban and war torn environments," says *Frost & Sullivan* Research Analyst Krishnakumar Srinivasan. "For many years, the company has been increasingly deploying its ShotSpotter Gunshot Location Systems® in a number of demanding environments with measurably positive results."

"ShotSpotter is honored to have been recognized by Frost & Sullivan for our technological vision and contribution to public safety," said James G. Beldock, ShotSpotter president and CEO. "This award not only acknowledges the hard work and expertise we continually apply to addressing the problem of gun violence, but also validates the continued, successful use of the ShotSpotter GLS to protect over half a million US citizens in 28 cities across our country as well as US soldiers on the frontline."

In addition to providing the exact location of gunfire events, the system captures the actual audio of gunfire events heard by its sensors. This information allows dispatchers and law enforcement officers to have invaluable situational awareness prior to arriving at the crime scene. Additional information available to dispatchers, patrol officers, and investigators include the number of shots fired, the number of shooters, an indication of the weapon type, and the direction of fire and moving speed of the shooters if they are in motion.

"ShotSpotter's products have been developed with adaptability to its environment and an open architecture for integrating with other commonly used public safety systems, such as video surveillance systems," notes Srinivasan. "The company consistently explores opportunities that will enable it to improve the performance of the system, making it adaptable for increasingly challenging urban environments."

The company has worked consistently at developing and incorporating a number of improvements, specifically in the signal processing and communication domains to deliver its current generation GLS. In fact, its most recent product has a 97 percent probability of correctly identifying gunshots.

ShotSpotter also understands that with such a strong platform, it is critical to keep close relationships with its customers to ensure improvement in performance and capabilities. As a result, its system has grown from one that merely locates gunshots with a high probability, to one that integrates more deeply with proactive law enforcement and policing. A test conducted by the National Institute of Justice proved the ShotSpotter system to be effective and accurate and this is an endorsement to the performance capabilities of the system. Similarly, the FBI utilizes ShotSpotter by deploying its GLS in cooperation with local law enforcement agencies and police departments around the US as the fastest way to reduce gun related violence.

Frost & Sullivan Best Practices Awards recognize companies in a variety of regional and global markets for demonstrating outstanding achievement and superior performance in areas such as leadership, technological innovation, customer service, and strategic product development. Industry analysts compare market participants and measure performance through in-depth interviews, analysis, and extensive secondary research in order to identify best practices in the industry.

About ShotSpotter, Inc.

ShotSpotter is an industry leader in the development of innovative, interoperable net-centric gunshot and sniper detection and location systems for the law enforcement and military markets. The company's focus on ingenuity and technological vision drives its continuing mission to create invaluable solutions that reduce gunfire and gun violence while improving the safety of first responders on the street and soldiers on the front. Currently, the ShotSpotter Gunshot Location System[®] protects many cities nationwide; consistently producing arrests and weapons confiscations. Its individually-worn sniper detection and location system identifies and tracks friendly military forces providing dismounted forces with real-time situational awareness (SA) to aid in maneuvers, reduce fratricide, add to a mission's common operating picture, and support after-action review. For more information, please visit www.shotspotter.com.

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